

## AYSO Annual Fiscal Budget

Section	Area	Region	Other
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Year  
For the 12 month period beginning: July 1, 2022

Year  
Ending: June 30, 2023

Date of last financial statement distributed to members:

	Budget	Per Player	Last Season Actual
<b>Estimated Revenues:</b>			
4005 Registration Fees (see bottom right)	\$ 115,500.00	110.00	_____
4006 Registration Fee Refunds	(1,200.00)	1.14	_____
4007 Early Registration Discount	_____	_____	_____
4008 Multi-Child Discount	_____	_____	_____
4009 Late Registration Fees	_____	_____	_____
4010 Merchandise Revenue	_____	_____	_____
4012 Merchandise Revenue - T-Shirts	_____	_____	_____
4015 Training Registration Fees	_____	_____	_____
4020 Tourn/Natl Games/Player Camp Refunds	_____	_____	_____
4021 Tournament/National Games/Player Camp	_____	_____	_____
4022 Tournament-Referee Commitment Fees	_____	_____	_____
4023 Tournament - Referee Commitment Refund	_____	_____	_____
4024 Concessions	750.00	0.71	_____
4025 Tournaments - Vendors	_____	_____	_____
4027 Concessions - Packaged	_____	_____	_____
4031 Cultural Exchange	_____	_____	_____
4040 Fund Raising - Other	1,250.00	1.19	_____
4310 Sponsors/Contributions/Donations	4,700.00	4.48	_____
9105 Interest Income	_____	_____	_____
4959 Other Income (Describe)	_____	_____	_____
<b>Total Estimated Revenue (R):</b>	<b>\$ 121,000.00</b>	<b>\$ 117.52</b>	<b>\$ -</b>

<b>Estimated Expenditures:</b>			
5101 Uniforms - Players - TAX PAID	36,750.00	35.00	_____
5102 Uniforms - Coaches - TAX PAID	1,300.00	1.24	_____
5103 Uniforms - Referees - TAX PAID	1,000.00	0.95	_____
5104 Uniforms - Other - TAX PAID	_____	_____	_____
5105 Uniforms - Players - NO TAX PAID	_____	_____	_____
5106 Uniforms - Coaches - NO TAX PAID	_____	_____	_____
5107 Uniforms - Referee - NO TAX PAID	_____	_____	_____
5108 Uniforms - Other - NO TAX PAID	_____	_____	_____
5111 Field Expenses	2,800.00	2.67	_____
5115 Facility / Park Fees	10,000.00	9.52	_____
5130 Equipment - TAX PAID	3,000.00	2.86	_____
5135 Equipment - NO TAX PAID	_____	_____	_____
5140 Storage Expenses	_____	_____	_____
5150 Trainer Payments	_____	_____	_____
5155 Payments to Playing Circuit	_____	_____	_____
5200 Natl Games-Start-up Seed Money	_____	_____	_____
5205 Natl Games-Business Expenses	_____	_____	_____
5208 Tourn/Natl Games: Opening Ceremonies	750.00	0.71	_____
5209 Tourn/Natl Games: Banners & Signs	200.00	0.19	_____
5210 Tourn/Natl Games: Traffic Control	_____	_____	_____
5211 Tourn/Natl Games: Entertainment	400.00	0.38	_____
5212 Tourn/Natl Games: ID Cards	_____	_____	_____
5213 Tourn/Natl Games: Insurance	_____	_____	_____
5220 Tourn: Incentives, Trophies, Awards	700.00	0.67	_____
5221 Tournament: Coaches	_____	_____	_____
5222 Tournament: Referees	_____	_____	_____

5223	Tournament: Other			
5224	Tournament: Water/Food	2,000.00	1.90	
5225	Tournament: Concession Expenses			
5226	Tournament: Medical Personnel			
5227	Tournament Planning Meetings			
5228	Tournament/National Games: Entry Fees	2,000.00	1.90	
5229	Tournament/Player Camp Expenses			
5235	Merchandise Expense			
5239	Cultural Exchange Expenses			
5241	Playoff Expenses	5,000.00	4.77	
5255	Ads/Newsletter/Yearbook/Pictures	6,500.00	6.19	

<b>Estimated Expenditures:</b>		<b>Budget</b>	<b>Per Player</b>	<b>Last Season Actual</b>
5261	Fund-raising Expenses: Concessions			
5262	Fund-raising: Other			
5274	Awards & Volunteer Recognition	3,500.00	3.33	
5275	Donations	500.00	0.48	
5431	Clinic Training Expenses: Player	750.00	0.71	
5432	Clinic Training Expenses: Coaches	2,000.00	1.90	
5433	Clinic Training Expenses: Referees	750.00	0.71	
5434	Clinic Training Expenses: Other	500.00	0.48	
5701	Payments to AYSO: Inter-regional	1,050.00	1.00	
5702	Payments to AYSO: NSTC	21,000.00	20.00	
5703	Payments to AYSO: Registration Fees			
5704	Payments to AYSO: Supply Center			
5705	Payments to AYSO: Sales Tax			
5710	Payments to Affiliates			
5715	Payments to Referees (Playing Circuit)			
5801	Fixed Assets (over \$1,000)			
7401	Travel: Other			
7430	Conferences / Meetings			
7431	Section / NAGM	3,000.00	2.86	
7435	Travel Mileage	300.00	0.29	
7515	Phone / Internet / Website	1,500.00	1.43	
7535	Postage	200.00	0.19	
7540	Freight paid for uniforms and equipment	1,500.00	1.43	
7625	Office Supplies	800.00	0.76	
7695	Miscellaneous Supplies	200.00	0.19	
8305	Bank Fees	500.00	0.48	
8375	Volunteer Background Screening	10,000.00	9.52	
8595	Other Expenses			
	Contingency			
	<b>Total Estimated Expenditures (E):</b>	<b>\$ 120,450.00</b>	<b>\$ 114.71</b>	<b>\$ -</b>

<b>Estimated Cash Increase (Decrease):</b>	<b>(R-E)</b>	<b>\$ 550.00</b>
<b>Estimated Bank Balance on June 30:</b>		
<b>Estimated Ending Cash Balance:</b>		<b>\$ 550.00</b>

<p>Please comment if the cash reserve is less than \$5 or more than \$12 per player:</p> <p>_____</p> <p>_____</p> <p>_____</p>
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Comments: \_\_\_\_\_

Treasurer's Name & Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Executive Member's Name & Signature: \_\_\_\_\_ Date: \_\_\_\_\_

<p><b>DUE DATES:</b>                  Region: 30 days prior to end of fiscal year - June 1                  Area discretionary account: July 1                  Section discretionary account: July 1                  Tournament: 6 months prior to event                  Camp: 60 days prior to camp                  Cultural Exchange: 3 months prior to travel</p>	<p><b>PLEASE COMPLETE THIS SECTION:</b>  <u>Registration fees</u></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;">Players</th> <th style="text-align: right;">Fee</th> <th style="text-align: center;">=</th> <th style="text-align: right;">Total</th> </tr> </thead> <tbody> <tr> <td style="text-align: right;">525</td> <td style="text-align: right;">x \$ 90.00</td> <td style="text-align: center;">=</td> <td style="text-align: right;">\$ 47,250.00</td> </tr> <tr> <td style="text-align: right;">525</td> <td style="text-align: right;">x \$ 110.00</td> <td style="text-align: center;">=</td> <td style="text-align: right;">\$ 57,750.00</td> </tr> <tr> <td style="text-align: right;">x</td> <td style="text-align: right;">_____</td> <td style="text-align: center;">=</td> <td style="text-align: right;">\$ -</td> </tr> <tr> <td style="text-align: right;">x</td> <td style="text-align: right;">_____</td> <td style="text-align: center;">=</td> <td style="text-align: right;">\$ -</td> </tr> <tr> <td colspan="3" style="text-align: right;"><b>Total</b></td> <td style="text-align: right;"><u>\$ 105,000.00</u></td> </tr> </tbody> </table>	Players	Fee	=	Total	525	x \$ 90.00	=	\$ 47,250.00	525	x \$ 110.00	=	\$ 57,750.00	x	_____	=	\$ -	x	_____	=	\$ -	<b>Total</b>			<u>\$ 105,000.00</u>
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\* E-mail (budgets@ayso.org) the signed BUDGET to AYSO National by June 1.